Master Contract Number
T03-MST-001

Interwoven, Inc.
Content Management Software and Services

Schedule A: Price List
July 2002

Description	Licenses			Standard Maintenance			Premium Maintenance		
	Price	Discount	Ext. price	Price	Discount	Ext. price	Price	Discount	Ext. price
Content Management Software									
Server (Unlimited Users - No Client Licenses Necessary):									
TeamSite Dual CPU (includes 1 license of Templating, DataDeploy and OpenDeploy)	$120,000		$120,000	$21,600		$21,600	$30,000		$30,000
TeamSite Four CPU (includes 1 license of Templating, DataDeploy and OpenDeploy)	$140,000		$140,000	$25,200		$25,200	$35,000		$35,000
TeamSite Unlimited CPU (includes 1 license of Templating, DataDeploy and OpenDeploy)	$190,000		$190,000	$34,200		$34,200	$47,500		$47,500
Server (Named User Client Licenses required in addition to Server license):									
TeamSite Dual CPU (includes 1 license of Templating, DataDeploy and OpenDeploy)	$145,000	55%	$65,250	$26,100	55%	$11,745	$36,300	55%	$16,335
TeamSite Four CPU (includes 1 license of Templating, DataDeploy and OpenDeploy)	$175,000	55%	$78,750	$31,500	55%	$14,175	$43,800	55%	$19,710
TeamSite Unlimited CPU (includes 1 license of Templating, DataDeploy and OpenDeploy)	$225,000	55%	$101,250	$40,500	55%	$18,225	$56,300	55%	$25,335
TeamCatalog (Maximum SKUs allowed 50,000)	$145,000	55%	$65,250	$26,100	55%	$11,745	$36,300	55%	$16,335
TeamCatalog (Maximum SKUs allowed 125,000)	$175,000	55%	$78,750	$31,500	55%	$14,175	$43,800	55%	$19,710
TeamCatalog (Maximum SKUs allowed 250,000)	$225,000	55%	$101,250	$40,500	55%	$18,225	$56,300	55%	$25,335
TeamSite Front-Office Server	$3,000	55%	$1,350	$600	55%	$270	$800	55%	$360
TeamXML Dual CPU	$75,000	55%	$33,750	$13,500	55%	$6,075	$18,800	55%	$8,460
TeamXML Four CPU	$85,000	55%	$38,250	$15,300	55%	$6,885	$21,300	55%	$9,585
TeamXML Unlimited CPU	$95,000	55%	$42,750	$17,100	55%	$7,695	$23,800	55%	$10,710
Server Optional Add-on Modules:									
TeamSite High Availability Server Dual CPU	$50,000	55%	$22,500	$9,000	55%	$4,050	$12,500	55%	$5,625
TeamSite High Availability Server Four CPU	$60,000	55%	$27,000	$10,800	55%	$4,860	$15,000	55%	$6,750
TeamSite High Availability Server Unlimited CPU	$70,000	55%	$31,500	$12,600	55%	$5,670	$17,500	55%	$7,875
						$0			$0
Interwoven Development Server Suite	$70,000	55%	$31,500	$12,600	55%	$5,670	$17,500	55%	$7,875
Interwoven Global Report Center (per 10 users)	$3,000	55%	$1,350	$600	55%	$270	$800	55%	$360
Interwoven Turbo for MSCS2000	$35,000	55%	$15,750	$6,300	55%	$2,835	$8,800	55%	$3,960
Interwoven Turbo for BEA Weblogic	$35,000	55%	$15,750	$6,300	55%	$2,835	$8,800	55%	$3,960
Interwoven Turbo for ATG	$35,000	55%	$15,750	$6,300	55%	$2,835	$8,800	55%	$3,960
Interwoven Turbo for IBM	$35,000	55%	$15,750	$6,300	55%	$2,835	$8,800	55%	$3,960

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Content Management Software									
Client Users:									
Power User	$1,000	55%	$450	$180	55%	$81	$250	55%	$113
Author	$500	55%	$225	$90	55%	$41	$130	55%	$59
FrontOffice User	$250	55%	$113	$50	55%	$23	$70	55%	$32
Reviewer	$125	55%	$56	$30	55%	$14	$100	55%	$45
Portal User Pack (2,500 Users)	$300,000	55%	$135,000	$54,000	55%	$24,300	$75,000	55%	$33,750
Portal User Pack (10,000 Users)	$1,000,000	55%	$450,000	$180,000	55%	$81,000	$250,000	55%	$112,500
Portal User Pack (20,000 Users)	$1,500,000	55%	$675,000	$270,000	55%	$121,500	$375,000	55%	$168,750
Content Distribution Software									
OpenDeploy:									
OpenDeploy Server (includes 1 license of DataDeploy, 1 Receiver)	$35,000	55%	$15,750	$6,300	55%	$2,835	$8,800	55%	$3,960
OpenDeploy Base Package (includes 1 DataDeploy, 1 OpenDeploy Server and 3 receivers)	$40,000	55%	$18,000	$7,200	55%	$3,240	$10,000	55%	$4,500
OpenDeploy Receiver	$2,500	55%	$1,125	$500	55%	$225	$700	55%	$315
OpenDeploy Receiver - Starter Pack (includes 10 receivers)	$20,000	55%	$9,000	$3,600	55%	$1,620	$5,000	55%	$2,250
OpenSyndicate									
OpenSyndicate Server	$50,000	55%	$22,500	$9,000	55%	$4,050	$12,500	55%	$5,625
OpenSyndicate SynCapture Receiver	$10,000	55%	$4,500	$1,800	55%	$810	$2,500	55%	$1,125
OpenSyndicate Receiver	$500	55%	$225	$100	55%	$45	$200	55%	$90
OpenChannel:									
OpenChannel Dual CPU (Requires TeamSite and TeamSite Templating)	$10,000	55%	$4,500	$1,800	55%	$810	$2,500	55%	$1,125
OpenChannel Four CPU (Requires TeamSite and TeamSite Templating)	$12,500	55%	$5,625	$2,300	55%	$1,035	$3,200	55%	$1,440
OpenChannel Unlimited CPU (Requires TeamSite and TeamSite Templating)	$15,000	55%	$6,750	$2,700	55%	$1,215	$3,800	55%	$1,710
Content Intelligence Software									
Metatagger:									
Metatagger Dual CPU (Requires TeamSite)	$75,000	55%	$33,750	$13,500	55%	$6,075	$18,800	55%	$8,460
MetaTagger Four CPU (Requires TeamSite)	$85,000	55%	$38,250	$15,300	55%	$6,885	$21,300	55%	$9,585
Metatagger Unlimited CPU (Requires TeamSite)	$95,000	55%	$42,750	$17,100	55%	$7,695	$23,800	55%	$10,710

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Interwoven Professional Services (includes T&E expenses)			
Core Service Offering			
Fast Forward Core Services Pack (30 days)	$86,500	25%	$64,875
Add-on Module for Advanced Templating	$29,000	25%	$21,750
Add-on Module for Advanced Workflow	$29,000	25%	$21,750
Add-on Module for Content Deployment	$29,000	25%	$21,750
Add-on Module for Database Connectivity	$43,200	25%	$32,400
Add-on Module for Non-Turbo Application Server Virtualization	$29,000	25%	$21,750
Add-on Module for Turbo Implementation	$29,000	25%	$21,750
Add-on Module for Basic Content Intelligence	$14,500	25%	$10,875
Add-on Module for Post Production Support	$14,500	25%	$10,875
Add-on Module for TeamSite FrontOffice Implementation	$8,650	25%	$6,488
Add-on Module for Audit Services	$14,500	25%	$10,875
Add-on Module for Upgrade Support	$21,000	25%	$15,750
Content Intelligence Services Pack Modules			
Recognition Services Pack	$46,000	25%	$34,500
Classification Services Pack	$46,000	25%	$34,500
Add-on Module for Advanced Classification	$11,500	25%	$8,625
Content Intelligence Extraction Services Pack	$11,500	25%	$8,625
Content Intelligence Custom Vocabulary Services Pack	$80,500	25%	$60,375
Enterprise Content Intelligence Services Pack	$138,000	25%	$103,500
TeamAccelerator Setup Pack for TeamXpress (with Turbo)	$57,500	25%	$43,125
TeamAccelerator Setup Pack for TeamXpress	$46,000	25%	$34,500
Expert Services Pack	$69,000	25%	$51,750
TeamCatalog Basic Services Pack	$14,500	25%	$10,875
Proof of Concept Services Pack	$14,500	25%	$10,875
Advisory Consulting Services Pack	$14,500	25%	$10,875
Portal Ready Entry Services Pack	$17,500	25%	$13,125
TeamSite Workflow Monitor Services Pack	$11,500	25%	$8,625
TeamSite Performance and Stability Services Pack	$23,000	25%	$17,250
TeamSite Administrative Services Pack	$23,000	25%	$17,250
Custom Services			
Project Management (per day, including T&E)	$3,450	25%	$2,600
Architectural Consulting (per day, including T&E)	$3,450	36%	$2,200
Implementation Consulting (per day, including T&E)	$2,875	30%	$2,000
Information Architecture Consulting (per day, including T&E)	$2,875	30%	$2,000

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Description	Price	Discount	Ext. price
Interwoven Training Services			
Training at Interwoven			
Using TeamSite (per student)	$600	25%	$450
Developing TeamSite Templates (per student)	$850	25%	$638
Advanced TeamSite Template Development (per student)	$850	25%	$638
TeamSite Project Administration (per student)	$850	25%	$638
TeamSite System Administration (per student)	$850	25%	$638
TeamSite DataDeploy (per student)	$2,000	25%	$1,500
TeamSite Workflow Fundamentals (per student)	$600	25%	$450
Workflow Development with Perl Programming - 4 days (per student)	$3,000	25%	$2,250
Workflow Development Only - 2 days (per student)	$2,000	25%	$1,500
Introduction to Interwoven MetaTagger (per student)	$600	25%	$450
TeamSite OpenDeploy Administration (per student)	$2,000	25%	$1,500
TeamCatalog Administration and Use (per student)	$2,000	25%	$1,500
Train the Trainer Enterprise (Using TeamSite and TeamSite for Authors)	$35,000	25%	$26,250
TeamSite 5.5 System Administration Update Seminar	$500	25%	$375
Training at Customer Premises			
Using TeamSite (per class)	$3,500	25%	$2,625
Introduction to Interwoven MetaTagger (per class)	$3,500	25%	$2,625
TeamSite for Authors (per class)	$2,000	25%	$1,500
Developing TeamSite Templates (per class)	$4,000	25%	$3,000
TeamSite Project Administration (per class)	$4,000	25%	$3,000
TeamSite Workflow Fundamentals (per class)	$3,500	25%	$2,625
TeamAccelerator Training Pack - (Includes 2 Administration courses, 2 user courses for 24 users)	$7,500	25%	$5,625
Travel and On-Site Setup Fee (per session)	$1,500		$1,500
Computer/Web-Based Training Program			
Using TeamSite - Web-Based Training (1 Training User, 1 CPU per Training User)	$175	25%	$131
Using TeamSite Enterprise - Web-Based Training (unlimited users, unlimited servers)	$30,000	25%	$22,500
Using TeamSite Enterprise maintenance	$15,000	25%	$11,250
Using TeamSite for Authors - Web-Based Training (1 Training User, 1 CPU per Training User)	$150	25%	$113
Using TeamSite for Authors Enterprise - Web-Based Training (unlimited users, unlimited servers)	$20,000	25%	$15,000
Using TeamSite for Authors Enterprise maintenance	$10,000	25%	$7,500
TeamAccelerator Training Pack - (Includes 2 Administration courses. Web based user course for 50 users)	$5,000	25%	$3,750